Interim Report
First Half 2021
Conference Call

Munich, 05 August 2021

Prof. Klaus Josef Lutz, CEO
Andreas Helber, CFO
1. Development of the Group 1-6/2021
2. Development of the Segments 1-6/2021
3. Outlook for FY 2021

Appendix
Development of the Group 1-6/2021

Prof. Klaus Josef Lutz
Highlights – BayWa Group

First Half of 2021

✓ Record half-year result
✓ Revenue and earnings growth in all three operating segments:
  ▪ Energy (> +100%)
  ▪ Building Materials (+95.3%)
  ▪ Agriculture (+43.3%)
✓ Energy:
  BayWa r.e. Project sales of around 140 MW; expansion project pipeline in Europe > 1 GW
✓ Agriculture:
  Domestic and international agri-trade benefits from price trend on the grain markets
✓ Building Materials:
  High level of construction activity ongoing; Management of existing stock secures higher earnings margins
✓ Participation in Bavaria’s coronavirus vaccination project
Development of the Group Q2/2021
Multi-year comparison of EBIT

<table>
<thead>
<tr>
<th></th>
<th>Q2 2017</th>
<th>Q2 2018</th>
<th>Q2 2019</th>
<th>Q2 2020</th>
<th>Q2 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBIT</td>
<td>64.7</td>
<td>73.1</td>
<td>66.0</td>
<td>81.6</td>
<td>99.5</td>
</tr>
</tbody>
</table>

\[ \bar{\theta} \approx 77 \]
Development of the Group 1-6/2021
Multi-year comparison of EBIT

<table>
<thead>
<tr>
<th></th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>H1 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBIT</td>
<td>72.8</td>
<td>32.1</td>
<td>52.2</td>
<td>53.8</td>
<td>144.6</td>
</tr>
</tbody>
</table>

Ø 71
Energy Segment 1-6/2021
Market developments

Renewable Energies
Global investments in renewable energies in H1 2021¹

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solar energy</td>
<td>72.1</td>
<td>78.4</td>
</tr>
<tr>
<td>Onshore wind energy</td>
<td>48.9</td>
<td>46.4</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>121.0</strong></td>
<td><strong>124.8</strong></td>
</tr>
</tbody>
</table>

In USD bn

Global investments in renewable energies increased by +3.1% in H1 2021 compared to H1 2020.

Forecast for global capacity installation in 2021¹

- **Onshore wind energy**: 77.7 GW, (-14.5% y/y)
- **Solar**: 182.6 GW, (+26.7% y/y)

Conventional Energy
Development of Brent crude oil price²

- Easing of the COVID-19 situation and global economic recovery leads to rising crude oil price
- Decline in heating oil revenues due to high stockpiling in the previous year

Sale of heating oil in Germany³

<table>
<thead>
<tr>
<th></th>
<th>1-4 2020</th>
<th>1-4 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sale in millions of tons</td>
<td>6.6</td>
<td>3.2</td>
</tr>
<tr>
<td><strong>-52.3%</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

In USD per barrel

Sources: 1) BNEF; 2) finanzen.net 3) BAFA (as of April 2021)
Renewable Energies

- Revenues: ∆ 20/21 EUR +515.5 million
- EBIT: ∆ 20/21 EUR +52.1 million

- Significant increase in revenues and earnings due to project sales and solar trade
- Extensive trading in PV components (PV modules: +57.0% y/y; inverters: +37.9% y/y)
- Wind park project disposals in Europe: Sweden (62 MW), Germany (29 MW Immenberg), France (11 MW Plésidy Bretagne); Isohara Japan Solar Farm (35 MW)
- Acquisition of German project developer NWind with 60 wind projects (700 MW) and French Enerpole SAS with a project pipeline of 600 MW
Energy Segment 1-6/2021: Conventional Energy

Revenues and EBIT as against the previous year

- Revenues: \( \Delta \) 20/21 EUR -22.6 million
- EBIT: \( \Delta \) 20/21 EUR -11.5 million

- Volume-induced downturn in revenues and earnings following record previous year
- Heating oil: as anticipated, decline due to high stockpiling in the previous year (-43.6% y/y)
- Fuels: sales slightly below previous year due to pandemic measures, above all in the first quarter (-1.1% y/y)
- Positive sales development with wood pellets (+37.4% y/y) and lubricants (+13.2% y/y); upfront buying effects from tendency of consumers to stock up
- BayWa Mobility Solutions opens two new LNG fuel stations in Regensburg and Karlsruhe (7 LNG fuel stations in operation)
Agriculture Segment
Agriculture Segment 1-6/2021
Market developments – agricultural products

Agri commodities price trend

- Above-average grain prices compared with year-earlier period
- Sustained strong demand from China
- Extreme weather conditions across the world: heatwaves in the US, along with hail and flooding in Europe, trigger sharp price fluctuations
- Rapeseed reaches record high: compared with previous year, around 170 €/t y/y to 550 €/t

Global grain balance (excl. rice; July 2021)

- Global crop year 2021/22 anticipated at around 2,289 million tons (+3.8% y/y)
- German grain harvest 2021/22 forecast at around 44 million tons (+2% y/y)
- Global oil seed production of 635 million tons in 2021/22 likely to exceed the previous year by 5.9%; oilseed expected to be 3.4% higher y/y

Sources: 1) MATIF and CBOT exchanges; 2) USDA; * forecast 2021/22, as of July 2021

05 August 2021
Slight recovery in sentiment in the agriculture industry at a low level compared with spring 2021
Farmers’ planned investment volume rises 10% to EUR 4.3 billion; farm buildings particularly in demand
New tractor registrations in Germany up 15.4% y/y from January to June 2021:

- High energy costs and producer prices result in price increases
- EU import ban on potash salt from Belarus as an additional price driver
- Fertiliser prices in Q2 significantly above previous year’s period: CAN (+31.9% y/y); N-fertiliser (+23.2% y/y):

- New Zealand: apple production 2021 forecast 8% below previous year due to hail damage & labour shortage
- Germany: summer fruit in poorer quality and smaller quantities due to hail and heavy rainfall; delays to apple harvest 2021/22 anticipated
- Above-average apple prices:
Revenues and EBIT as against the previous year

- Revenues: △ 20/21 EUR +323.6 million
- EBIT: △ 20/21 EUR +11.5 million
- Price-induced increase in revenues and earnings
- Better trading opportunities with standard products due to rising grain prices and greater volatilities
- Positive development in speciality business: Premium Crops and Royal Ingredients report significant growth
Agriculture Segment 1-6/2021: Agri Trade & Service
Revenues and EBIT as against the previous year

- Revenues: $\Delta$ 20/21 EUR +142.0 million
- EBIT: $\Delta$ 20/21 EUR +20.1 million
- Domestic produce trading boosted by rising grain prices and good marketing of 2020 harvest
- Fertilisers: stock levels from previous year allowing higher profit margins
- Positive seed sales trend (+12.9% y/y), feedstuff (+8.2% y/y)
Agriculture Segment 1-6/2021: Ag. Equipment
Revenues and EBIT as against the previous year

- Revenues: Δ 20/21 EUR +3.9 million
- EBIT: Δ 20/21 EUR -1.2 million
- Revenues at previous year’s level
- Sales decline in new machinery (-14.2% y/y) due to exceptional boom in the previous year; used machinery business sees growth (+9.1% y/y)
- Stable capacity utilisation in the service business; first bottlenecks for replacement parts
- “Bauernmilliarde” investment program with positive impact on order intake; new machinery approx. +11% y/y
Agriculture Segment 1-6/2021: Global Produce

Revenues and EBIT as against the previous year

- Revenues: Δ 20/21 EUR +9.8 million
- EBIT: Δ 20/21 EUR -3.7 million
- Price-driven rise in revenues
- Germany: good sales volumes at the start of the year with slowdown in the following months; selling of summer fruit varieties hampered by weather conditions
- T&G Global: reduced apple harvest volumes due to hail and lack of seasonal workers; logistics bottlenecks in Australia and America drag on sales; strong business development in Asia and UK
- TFC: high air and sea freight prices squeeze trading margins and partly lead to delivery delays
Building Materials Segment 1-6/2021
Market developments

Order intake in the German construction industry 1-4/2021¹

- Construction industry overall: 3.7%
- Commercial construction: 2.6%
- Public-sector construction: -1.2%
- Housing: 13.4%

In % vs 2020

Dynamic price trend in building materials
Producer price indices of selected building materials in May 2021²

- Solid structural timber: 83.3%
- Petroleum bitumen: 63.9%
- Battens: 45.7%
- Concrete reinforcing bars: 44.3%
- Timber: 38.4%
- Reinforcing steel sheet: 30.4%
- Plastic insulation sheets: 19.9%

In % vs 2020

Source: 1) Federation of the German Construction Industry; 2) Destatis
Building Materials Segment 1-6/2021

Revenues and EBIT as against the previous year

- **Revenues**: ∆ 20/21 EUR +117.8 million
- **EBIT**: ∆ 20/21 EUR +16.4 million

- Revenues and earnings increase, driven by dynamic price trend in building materials and high capacity utilisation in the sector
- Foresighted inventory management and long-standing stable supplier network secures delivery capabilities
- Higher sales across entire product range: roof (+26.8% y/y), civil engineering (+20.4% y/y) and building construction (+13.5% y/y)
- Positive earnings contribution from project business
- Strong demand in the Austrian building materials trade boosts development of business
Innovation & Digitalisation Segment 1-6/2021
Revenues and EBIT as against the previous year

- **Revenues:** \( \Delta 20/21 \text{ EUR } +0.1 \text{ million} 
- **EBIT:** \( \Delta 20/21 \text{ EUR } +2.0 \text{ million} 

- **Smart Farming:** positive development in the area of soil samples (revenues: +12% y/y); regional expansion of the “NEXT Marktplatz” trading platform ongoing
- **e-business:** sustained strong demand in e-commerce, BayWa Portal revenues doubled; revenues and earnings allocated to the individual segments
- **Scheduled burden on profit through high level of investment in digital farming solutions (software modules and hardware components in particular)**

### Digital Farming & eBusiness

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2021</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td>5.6</td>
<td>5.7</td>
<td>+1.8%</td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>-6.8</td>
<td>-4.8</td>
<td>+29.4%</td>
</tr>
</tbody>
</table>
Other Activities 1-6/2021

Revenues: Δ 20/21 EUR -0.4 million
EBIT: Δ 20/21 EUR +5.1 million
EBIT consists of administrative costs and consolidation effects
Improvement compared with year-earlier period, driven by:
- Lower expenses of hedging transactions for currency risks
- Receipt of bank dividend and income from investments lacking in the previous year due to the coronavirus
- Higher costs from COVID-19 (EUR 3 million) partly compensated by lower opex (e.g. travel expenses, training and trade fair costs)
## Financials Energy Segment 1-6/2021

### Income Statement

<table>
<thead>
<tr>
<th>in EUR m</th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>H1 2021</th>
<th>∆20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>1,664.1</td>
<td>1,644.9</td>
<td>1,926.8</td>
<td>1,750.8</td>
<td>2,243.7</td>
<td>28.2%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>66.0</td>
<td>12.7</td>
<td>32.2</td>
<td>38.9</td>
<td>87.7</td>
<td>&gt;100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>4.0%</td>
<td>0.8%</td>
<td>1.8%</td>
<td>2.2%</td>
<td>3.9%</td>
<td></td>
</tr>
<tr>
<td>EBIT</td>
<td>49.1</td>
<td>1.3</td>
<td>12.1</td>
<td>16.7</td>
<td>57.3</td>
<td>&gt;100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>3.0%</td>
<td>0.1%</td>
<td>0.6%</td>
<td>1.0%</td>
<td>2.6%</td>
<td></td>
</tr>
<tr>
<td>EBT</td>
<td>38.5</td>
<td>-7.7</td>
<td>-8.1</td>
<td>-10.4</td>
<td>33.7</td>
<td>&gt;100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>2.3%</td>
<td>-0.5%</td>
<td>-0.4%</td>
<td>-0.6%</td>
<td>1.5%</td>
<td></td>
</tr>
</tbody>
</table>
# Financials Agriculture Segment 1-6/2021

## Income Statement

<table>
<thead>
<tr>
<th>in EUR m</th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>H1 2021</th>
<th>∆20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>5,614.8</td>
<td>5,814.5</td>
<td>5,696.3</td>
<td>5,553.8</td>
<td>6,033.1</td>
<td>8.6%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>77.4</td>
<td>82.0</td>
<td>97.6</td>
<td>109.0</td>
<td>139.1</td>
<td>27.6%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>1.4%</td>
<td>1.4%</td>
<td>1.7%</td>
<td>2.0%</td>
<td>2.3%</td>
<td></td>
</tr>
<tr>
<td>EBIT</td>
<td>48.3</td>
<td>52.4</td>
<td>53.6</td>
<td>61.6</td>
<td>88.3</td>
<td>43.3%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.9%</td>
<td>0.9%</td>
<td>0.9%</td>
<td>1.1%</td>
<td>1.5%</td>
<td></td>
</tr>
<tr>
<td>EBT</td>
<td>23.2</td>
<td>27.3</td>
<td>26.0</td>
<td>35.6</td>
<td>62.5</td>
<td>75.6%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.4%</td>
<td>0.5%</td>
<td>0.5%</td>
<td>0.6%</td>
<td>1.0%</td>
<td></td>
</tr>
</tbody>
</table>
## Financials Building Materials Segment 1-6/2021

### Income Statement

<table>
<thead>
<tr>
<th></th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>H1 2021</th>
<th>Δ20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues (EUR m)</strong></td>
<td>753.6</td>
<td>797.7</td>
<td>775.3</td>
<td>876.8</td>
<td>994.6</td>
<td>13.4%</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>14.5</td>
<td>15.4</td>
<td>17.6</td>
<td>30.7</td>
<td>47.7</td>
<td>55.4%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>1.9%</td>
<td>1.9%</td>
<td>2.3%</td>
<td>3.5%</td>
<td>4.8%</td>
<td></td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>6.8</td>
<td>7.4</td>
<td>7.0</td>
<td>17.2</td>
<td>33.6</td>
<td>95.3%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.9%</td>
<td>0.9%</td>
<td>0.9%</td>
<td>2.0%</td>
<td>3.4%</td>
<td></td>
</tr>
<tr>
<td><strong>EBT</strong></td>
<td>0.3</td>
<td>1.0</td>
<td>1.0</td>
<td>10.9</td>
<td>24.7</td>
<td>&gt;100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.0%</td>
<td>0.1%</td>
<td>0.1%</td>
<td>1.2%</td>
<td>2.5%</td>
<td></td>
</tr>
</tbody>
</table>
# Group Financials 1-6/2021

## Income Statement

<table>
<thead>
<tr>
<th>in EUR m</th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>H1 2021</th>
<th>△20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>8,044.0</td>
<td>8,270.4</td>
<td>8,410.6</td>
<td>8,193.7</td>
<td>9,283.4</td>
<td>13.3%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>138.6</td>
<td>96.9</td>
<td>155.1</td>
<td>160.4</td>
<td>262.9</td>
<td>63.9%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>1.7%</td>
<td>1.2%</td>
<td>1.8%</td>
<td>2.0%</td>
<td>2.8%</td>
<td></td>
</tr>
<tr>
<td>EBIT</td>
<td>72.8</td>
<td>32.1</td>
<td>52.2</td>
<td>53.8</td>
<td>144.6</td>
<td>&gt; 100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.9%</td>
<td>0.4%</td>
<td>0.6%</td>
<td>0.7%</td>
<td>1.6%</td>
<td></td>
</tr>
<tr>
<td>EBT</td>
<td>36.8</td>
<td>-1.6</td>
<td>2.6</td>
<td>0.6</td>
<td>94.0</td>
<td>&gt; 100%</td>
</tr>
<tr>
<td>% of Revenues</td>
<td>0.5%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>1.0%</td>
<td></td>
</tr>
<tr>
<td>Consolidated net income</td>
<td>27.4</td>
<td>-1.1</td>
<td>1.9</td>
<td>0.4</td>
<td>66.8</td>
<td>&gt; 100%</td>
</tr>
<tr>
<td>Share of minority interest</td>
<td>12.3</td>
<td>15.9</td>
<td>10.9</td>
<td>13.0</td>
<td>25.2</td>
<td>93.8%</td>
</tr>
<tr>
<td>as % of net income</td>
<td>44.9%</td>
<td>&gt; 100%</td>
<td>&gt; 100%</td>
<td>&gt; 100%</td>
<td>37.7%</td>
<td></td>
</tr>
<tr>
<td>Share of owners of parent company</td>
<td>15.1</td>
<td>-17.0</td>
<td>-9.0</td>
<td>-12.6</td>
<td>41.5</td>
<td>&gt; 100%</td>
</tr>
<tr>
<td>as % of net income</td>
<td>55.1%</td>
<td>&gt; -100%</td>
<td>&gt; -100%</td>
<td>&gt; -100%</td>
<td>62.1%</td>
<td></td>
</tr>
<tr>
<td>Earnings per share (EPS) in EUR(^1)</td>
<td>0.43</td>
<td>-0.49</td>
<td>-0.26</td>
<td>-0.36</td>
<td>1.18</td>
<td>&gt;100%</td>
</tr>
<tr>
<td>Earnings per share (EPS) in EUR(^2)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1.00</td>
<td>&gt;100%</td>
</tr>
</tbody>
</table>

\(^1\) Earnings per share net of minority interest (prior to hybrid); \(^2\) Earnings per share net of minority interest (after hybrid)
## Group Financials 1-6/2021
### Balance Sheet

<table>
<thead>
<tr>
<th></th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>GJ 2020</th>
<th>H1 2021</th>
<th>Δ20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total assets</strong></td>
<td>6,698.7</td>
<td>7,100.9</td>
<td>8,453.9</td>
<td>8,863.8</td>
<td>9,044.4</td>
<td>10,067.2</td>
<td>11.3%</td>
</tr>
<tr>
<td><strong>Equity</strong></td>
<td>1,111.6</td>
<td>1,391.0</td>
<td>1,351.4</td>
<td>1,312.6</td>
<td>1,256.1</td>
<td>1,872.4</td>
<td>49.1%</td>
</tr>
<tr>
<td><strong>Equity ratio</strong></td>
<td>16.6%</td>
<td>19.6%</td>
<td>16.0%</td>
<td>14.8%</td>
<td>13.9%</td>
<td>18.6%</td>
<td></td>
</tr>
<tr>
<td><strong>Equity ratio adjusted</strong>*</td>
<td>20.3%</td>
<td>22.9%</td>
<td>18.7%</td>
<td>18.1%</td>
<td>17.5%</td>
<td>21.6%</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>H1 2017</th>
<th>H1 2018</th>
<th>H1 2019</th>
<th>H1 2020</th>
<th>GJ 2020</th>
<th>H1 2021</th>
<th>Δ20/21 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Non-current assets</strong></td>
<td>2,399.4</td>
<td>2,426.5</td>
<td>3,166.8</td>
<td>3,268.1</td>
<td>3,707.6</td>
<td>3,777.6</td>
<td>1.9%</td>
</tr>
<tr>
<td><strong>Current assets</strong></td>
<td>4,277.5</td>
<td>4,562.0</td>
<td>5,237.8</td>
<td>5,592.9</td>
<td>5,331.7</td>
<td>6,279.8</td>
<td>17.8%</td>
</tr>
<tr>
<td><strong>Provisions</strong></td>
<td>924.2</td>
<td>984.4</td>
<td>942.5</td>
<td>1,076.0</td>
<td>1,170.4</td>
<td>1,137.4</td>
<td>-2.8%</td>
</tr>
<tr>
<td><strong>Long-term debt (Ci</strong>)</td>
<td>1,175.6</td>
<td>1,078.7</td>
<td>1,412.1</td>
<td>1,313.8</td>
<td>1,114.2</td>
<td>1,172.2</td>
<td>5.2%</td>
</tr>
<tr>
<td><strong>Long-term leasing liabilities</strong></td>
<td>782.0</td>
<td>711.7</td>
<td>761.8</td>
<td>822.7</td>
<td>-6.4%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Short-term debt (Ci</strong>)</td>
<td>1,588.7</td>
<td>1,489.6</td>
<td>1,704.7</td>
<td>2,089.7</td>
<td>2,217.1</td>
<td>2,074.8</td>
<td></td>
</tr>
<tr>
<td><strong>Short-term leasing liabilities</strong></td>
<td>22.2</td>
<td>61.8</td>
<td>72.3</td>
<td>73.1</td>
<td>1.1%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Adjusted for the reserve formed for actuarial profits and losses
**Ci = Credit institute
Operational Outlook for FY 2021

Prof. Klaus Josef Lutz
Outlook 2021

Energy
- BayWa r.e.: growth trend is ongoing; projected output of almost 1.1 GW planned for 2021; trading in PV components likely to continue positive development
- Conventional Energy: forecast for a decline in heating oil sales (exceptional boom in the previous year) and in fuels; positive impetus from BayWa Mobility Solutions

Agriculture
- Cefetra Group: ongoing price volatility of commodity markets presents opportunities in produce trade, both domestic & international
- Agriculture: ongoing realignment of location structure; lower restructuring costs in 2021, cautious storage of operating resources
- Global Produce: catch-up effects anticipated over the course of the year, favored by good price trend
- Agricultural Equipment: higher order intake; purchasing stimulus from the “Bauernmilliarden” investment programme and higher producer prices suggest strong second half year

Building Materials
- Positive stimulus from subsidy programmes (energy-related renovation) and investments in homes due to Corona
- Rising earnings contributions from project business planned as building permits already available for projects in 2021
- Delivery shortfalls and rising prices could bring construction to a halt or cause delays
Thank you for your attention!
The BayWa share 2021: Price performance compared with the SDAX and DAX

1 January to 30 July 2021: performance & closing prices¹

- **BayWa**: 16.9% closing price: 38,65€
- **SDAX**: 12.0% closing price: 16,531,16*
- **DAX**: 13.3% closing price: 15,544,39*

* points

Source: 1) Frankfurt Stock Exchange

05 August 2021
Shareholder structure (30/06/2021)

- Bayerische Raiffeisen-Beteiligungs AG: 38.3%
- Raiffeisen Agrar Invest AG: 34.5%
- Freefloat: 27.2%

BayWa share profile (30/06/2021)

- Stock exchanges: Frankfurt, Munich, Xetra
- Segment: Official Market / Prime Standard
- Security code: no. 519406 and 519400
- ISIN: DE0005194062 and DE0005194005
- Share capital: EUR 90,671,895.04
- Number of shares: 35,418,709
- Denomination: No-par value shares with an arithmetical portion of €2.56 each in the share capital
- Securitisation: In the form of a global certificate deposited with Clearstream Banking AG. Shareholders participate as co-owners corresponding to the number of shares held (collective custody account)
Investor Relations Contact

Josko Radeljic
Leiter Investor Relations
Telefon +49 (089) 92 22 3887
Mobil  +49 162 2828671
josko.radeljic@baywa.de

André Pierre Wahlen
Junior Investor Relations Manager
T +49 (089) 92 22 3879
andrepierre.wahlen@baywa.de

Financial Calendar 2021/22

5th August
ANALYST CONFERENCE CALL Q2

11th November
ANALYST CONFERENCE CALL Q3

25th March
ANALYSTS' CONFERENCE Munich

5th May
ANALYST CONFERENCE CALL Q1
United for success.